

APPLIED MEDICAL DEPARTMENT DESCRIPTIONS

Collaboration, dedication and innovation are at the heart of everything we do. Learn about some of our teams who work together to achieve Applied Medical's mission of making a meaningful, positive difference.

AppliedKids (Child Development Center)

Responsible for providing a safe, positive, and innovative childcare environment for children of Applied Medical team members. Serving children ages 3 to 36 months, the AppliedKids team fosters a love of learning in our students through an individualized, child-centered approach.

Applied Learning (Training and Development)

Responsible for supporting the personal and professional growth of team members throughout the organization. The team uses innovative technology platforms to design, develop and implement learning solutions.

Branding

Responsible for championing and protecting the Applied Medical brand through all facets of communications. This includes Applied Medical's web presence, graphic design, internal and external messaging, and all other communication tools.

Business Information

Responsible for managing sales reporting and commissions for the Field Implementation team. The team also develops reporting and analytics for senior management and facilities revenue and operating expense forecasting.

Clinical Development

Responsible for supporting the various stages of a product or program life cycle, from research to identification of clinical/customer needs to market analysis to product/program launch, implementation and management, plus post-market surveillance.

Community Relations

Responsible for providing our team members with opportunities to make a positive difference in the lives of others and our community. In addition, the team is responsible for managing our Applied Company Store.

Contracts

Responsible for creating, negotiating, and amending sales contracts and preparing proposals in response to RFPs and RFIs. The team also generates a variety of analytical and standardized reports and sales tools.

Corporate IT & Applications

Our Corporate IT and Applications teams handle all matters related to information technology and computing technology to ensure that our organization operates efficiently and effectively.

- **Corporate Applications** – Responsible for designing, developing, testing, implementing and supporting Applied Medical's corporate applications.
- **Information Security** – Responsible for developing and implementing security policies and procedures, auditing, and risk and vulnerability assessments in many areas including network, internet, endpoint and cloud services.
- **Infrastructure** – Responsible for setting up and maintaining systems that enable team members to deliver services and solutions to customers. These systems include servers, storage solutions, networking and telecommunications applications.
- **Project Management** – Responsible for planning, organizing and managing all projects to ensure that critical needs are considered, necessary resources are allocated, and milestones are achieved.
- **Service Desk** – Responsible for troubleshooting and resolving technical matters involving client devices, hardware components, account maintenance, software upgrades, and more for internal and external stakeholders.
- **Shared Services** – Responsible for providing support functions including license and software management, purchasing and

asset management, and technical writing.

Credit & Collections

Responsible for managing activities related to credit, collections and accounts receivable.

Customer Relations

Responsible for establishing ongoing relationships with our doctor, hospital and surgery center customers. The team rapidly and effectively responds to customer needs, including order processing, customer questions, information dissemination, and other support functions.

Engineering

As part of our unique, vertically integrated business model, our Engineering team is responsible for designing, developing and enhancing products and production processes.

- **Advanced Metal Processing** – Responsible for the manufacturing of our metal product parts, including progressive stamping, computer numeric control (CNC) machining, electrical discharge machining (EDM), vacuum molds and metal injection molding (MIM).
- **Automation** – Responsible for developing and improving cutting-edge automation technologies to enable scalability, ensure quality standards, and increase production volumes to meet growing demand.
- **Mold Development** – Responsible for designing and fabricating the molds used to manufacture our rubber and polymer product parts.
- **Polymer Processing** – Responsible for the manufacturing of our polymer and rubber product parts, including advanced injection molding, transfer molding, extrusion and insert molding.
- **Process Development** – Responsible for creating and contributing to the processes that achieve product improvement, cost reduction, tolling capacity, ergonomic enhancement, and overall production efficiency.
- **Product Development** – Responsible for developing new products and production processes, and closely collaborating with colleagues and surgeons to provide effective solutions for clinical needs.

Events & Hospitality

Responsible for supporting and planning all internal catering and food service operations for company meetings and events. The team also prepares fresh food for our Quick Bites Café.

Facilities

Responsible for the management of all Applied Medical buildings including maintenance and space planning.

Field Operations

Responsible for providing excellent customer service to the Field Implementation team through product sample requests and product evaluations in addition to supporting general sales operation activities.

Finance

Responsible for managing the financial operations of the company including accounting, budgeting, treasury, financial reporting, internal audit and tax administration.

Legal

Responsible for managing the legal concerns of the company. The team assists with keeping the company compliant with all relevant laws and regulations. The Legal department collaborates with various departments on a day-to-day basis.

Multimedia

Responsible for developing visual content that engages internal and external audiences, including photography, videography, A/V, 2D and 3D animation and illustration, and fully immersive VR simulation.

Pricing Administration

Responsible for implementing, updating and maintaining appropriate contract pricing for health systems. The team determines eligibility and customer pricing options in close collaboration with the Field Implementation team.

Regulatory Affairs & Quality

Our Regulatory Affairs team guides and supports the organization in maintaining compliance with regulations that govern how products are developed, tested, manufactured and marketed. Our Quality team interprets and implements standards, procedures and regulations related to medical device manufacturing.

- **Quality Assurance** – Responsible for implementing improvements to the product design and manufacturing processes, reviewing and approving documentation related to design controls, good manufacturing practices, medical device quality management, and corrective and preventative actions, and providing expertise in process validation, test method validation statistical techniques, and root cause analysis.
- **Quality Control** – Responsible for implementing and administering the company's quality standards, processes and procedures, inspecting products and materials in accordance with engineering drawings, standard operating procedures (SOPs), and work instructions, documenting and maintaining inspection results, and assisting with external and internal on-site audits.
- **Quality Systems** – Responsible for maintaining our quality system by keeping our procedures in line with standards and regulations, implementing new processes, participating in inspections and audits, and managing the corrective and preventive action (CAPA) process.
- **Regulatory Affairs International** – Responsible for supporting international distributors and OEM customers in meetings and maintaining regulatory and quality compliance, including new product registration, license amendments and renewals, foreign manufacturer registration, and Quality Management System requirements in international markets.
- **Regulatory Affairs Post-Market** – Responsible for coordinating post-market surveillance, including facilitating complaint investigations, trending complaint data, managing recalls, participating in medical device reporting to the FDA and other regulatory bodies, and sending notifications to applicable distributors.
- **Regulatory Affairs Pre-Market** – Responsible for evaluating, interpreting, and meeting all regulatory requirements for countries where Applied Medical is directly responsible for regulatory compliance and facilitating the design control process with expertise in biocompatibility, sterilization and product labeling.

Strategic Procurement

Responsible for sourcing new suppliers, obtaining quotes, and purchasing goods and services. The team works closely and collaboratively with suppliers and internal customers to ensure accurate and timely delivery of orders. Additionally, the team's responsibilities include negotiating purchases and contracts, following up on past due orders and representing Procurement on cross-functional teams to ensure alignment with company goals.

Team Member Relations

Responsible for overseeing the programs and policies regarding the recruitment, onboarding, engagement, and performance of team members within the organization.